



RANDY PICKELL

REGIONAL VICE PRESIDENT



PROFESSIONAL EXPERIENCE

Randy is a skilled sales and marketing leader with numerous years of experience collaborating with clients to improve individual performance and business results through strategic talent development initiatives. Randy joined the company in May of 2012 as a Regional Vice President, Enterprise Solutions. In his current role as VP of Sales, Randy is responsible for company sales, oversight of the sales team, and individually managing local and global clients in the upper Midwest U.S. from his home base in suburban Chicago.

Since joining Talent Dimensions, Randy has partnered with more than 100 different market leading companies across a wide range of industries. Randy is particularly accomplished at understanding the business needs of his clients, building strong relationships based on mutual trust and respect, developing creative solutions to meet business goals, and providing high level of customer service.

Prior to his work in the talent development industry, Randy spent 20 years in sales, marketing and leadership roles with multiple Fortune 500 medical product and healthcare delivery companies.

EDUCATION/CREDENTIALS

Randy attended Ball State University in Muncie, IN and received his Bachelor of Science degree in secondary education.

SPECIALTY AREAS

Randy's diverse and broad range of expertise includes competencies in the following areas:

- Employee Engagement and Retention
- Career and Professional Development
- Coaching and Mentoring
- Diversity, Equity & Inclusion strategy and solutions
- Organizational Assessments



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