



DONNA KOHLBACKER

REGIONAL VICE PRESIDENT



PROFESSIONAL EXPERIENCE

Donna joined the CSI team in January of 2005 as Regional Vice President, Enterprise Solutions. She covers the Northeast out of Beaufort, SC. She is passionate about helping clients achieve greater productivity and efficiencies through the engagement and retention of key talent. Her clients include Ingersoll Rand, Northrop Grumman, Compass Group, WSP, USAA, and several agencies in the Federal Government. Her strength is in building long term client relationships focused on mutually beneficial results.

Prior to joining CSI, Donna's career has centered on sales and sales management roles in the training and technology industries with Digital Equipment Corporation and ExecuTrain Corporation.

EDUCATION/CREDENTIALS

Donna attended Sacred Heart University and Stone School of Business in Connecticut.

SPECIALTY AREAS

- Retention and engagement
- Career development and management
- Coaching and mentoring
- Diversity and inclusion



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